

## REALTY MEN REPORT GROWING BUSINESS

Unfavorable Weather Fails to Discourage Home Builders and Subdivision Promoters.

## FARMS ARE IN DEMAND

Dealers Record Sale of Several Agricultural Properties; No Time for Knockers.

Crotchety weather during the past week tended to lessen the increase in realty business, but in spite of the unfavorable condition as imposed by nature, the week was registered an advance over its immediate predecessor.

There was not one real estate dealer in town who was approached yesterday but declared the market to be growing better steadily—a condition for which he expressed preference over any tendency to sudden inflation. Demands for property of all kinds are increasing daily at a rate that is gratifying to dealers and which bespeaks a splendid business for the year.

The Ashton-Jenkins company reported that yesterday afternoon sale was made of the last one of seventy building lots in Hawthorn place and Hawthorn subdivision. These two plots were placed on the market two weeks ago and since that time the entire seventy lots have been sold. Mr. Ashton of the firm says that the outlook was never better; that the week just closed was far in advance of the one going before. In the two plots mentioned the sales for the past two weeks have aggregated \$40,000, which of themselves indicates an excellent market condition. Other sales during that period would probably bring the total up to \$50,000.

### New Yorker Invests.

A. Richter yesterday sold to Otto Hauerbach a home on Second avenue, between B and C streets, for the sum of \$8000. Mr. Hauerbach is the well-known playwright, having his quarters at New York; but he is a believer in real estate in his home town and demonstrated his faith by his purchase of yesterday. Mr. Richter has also sold

## SWANSON'S "5-DROPS"

ENDORSED BY PEOPLE IN ALL SECTIONS OF THE UNITED STATES

## THE GREAT REMEDY FOR RHEUMATISM

Lumbago, Sciatica, Gout, Neuralgia, Kidney Troubles, Catarrh, Asthma and Kindred Diseases

Read What These People Say

Cured of Rheumatism, Kidney and Bladder Trouble.

Mrs. L. J. Weaver, Columbia, S. C., writes: "I had kidney and bladder trouble for years. It all through my body and tried everything the neighbors told me of and was treated by three physicians, but nothing done any good. I began to use your '5-Drops' and it cured me. I took it twice a day and had it rubbed on me. I cannot praise it too highly."

Cured His Wife—The Best Remedy for Pains.

A. M. Bessley, Mansfield, Tex., writes: "I have bought your '5-Drops' for several people here and it never failed in a single case. It cured my wife of Sciatica, when, for six months, she was unable to walk without crutches. I think it is the best remedy for pains I ever saw."

Best Remedy for Kidney Trouble—Feels Like a New Man.

G. L. Greene, Henderson, N. C., writes: "I have used two bottles of your '5-Drops' for kidney and liver trouble and now feel like a new man. Those who are suffering with kidney trouble should try '5-Drops' and they will soon report it the best remedy. Only give '5-Drops' a chance and it will do the rest. I have gained fifteen pounds in the last three weeks and can eat, sleep, run and skip like a boy."

Kansas Men Testify—"5-Drops" Cured Them.

E. Hubbard, Bluff City, Kan., writes: "Your '5-Drops' has cured me of rheumatism, with which I suffered for three years. It has also cured a friend of mine of kidney trouble."

Chas. D. Brandon, Valley Falls, Kan., writes: "I had Catarrh of the head and Rheumatism and had not breathed out of my left nostril for five years. Now since taking '5-Drops' I can breathe out of both right and left. I could not get right hand up to my mouth, nor drive a nail, now I can drive nails and cut wood all day, and it is all to the credit of '5-Drops'. I know that it is the right medicine for Rheumatism."

Suffered From Asthma—"5-Drops" Gave Quick Relief.

Mrs. Nettie Robert, Grand Ill., writes: "I used your trial bottle and one large size bottle of '5-Drops' and have not been troubled with Asthma since. For three months before using your medicine I had been struggling for breath and all of my friends had given me up to die. Now I can work as well as any woman."

### About Swanson's "5-Drops"

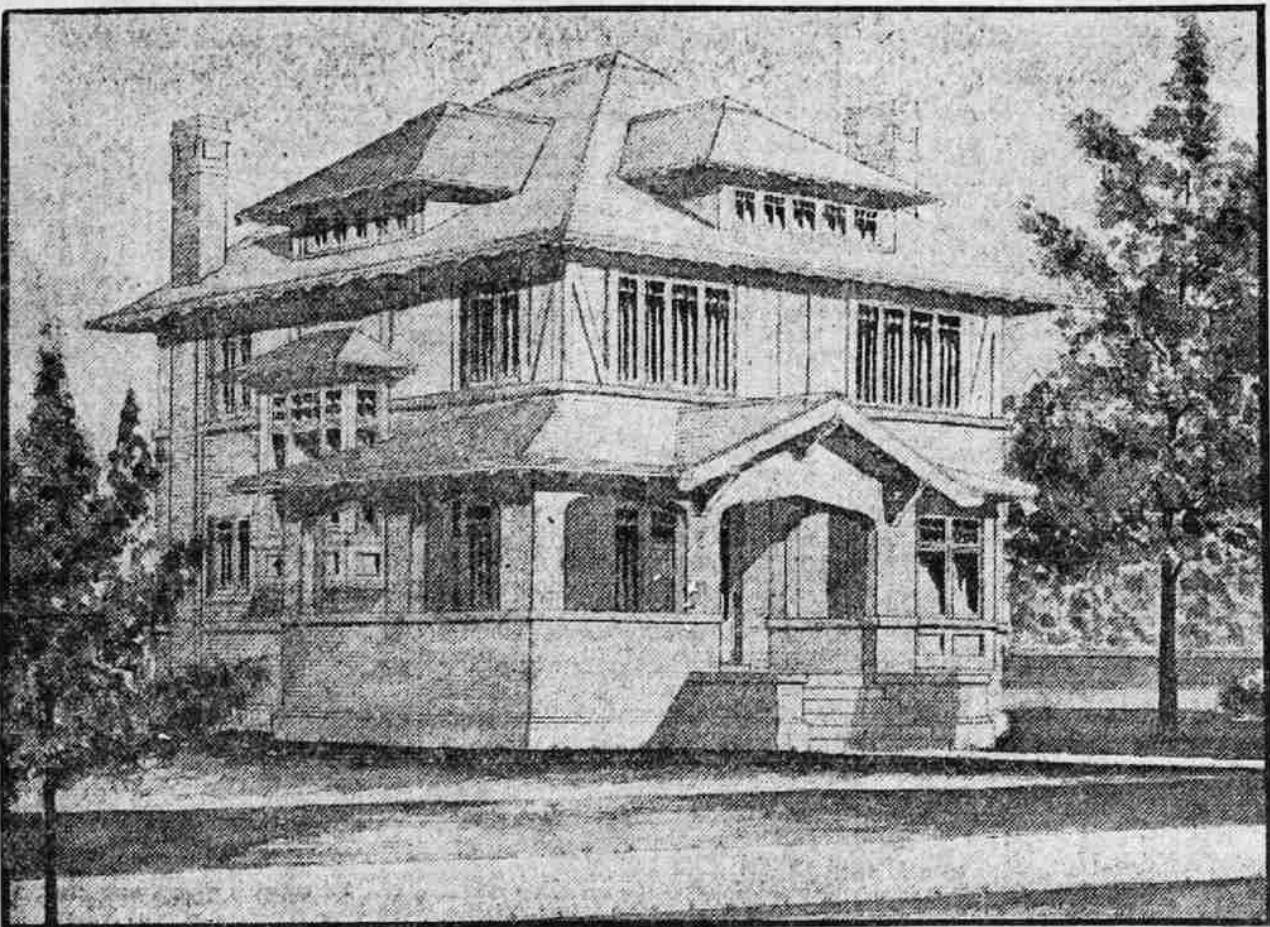
A reliable preparation for both internal and external use that gives quick relief to the sufferer. Applied externally it stops all aches and pains. Taken internally it dissolves the poisonous substances and assists nature in restoring the system to a healthy condition. Sold by druggists everywhere—\$1 per bottle, or sent prepaid upon receipt of price if not obtainable in your locality.

**FREE TRIAL**  
WRITE FOR SAMPLE

Write today for a trial bottle of "5-Drops" and test it yourself. We will gladly send it to you postpaid, absolutely free.

SWANSON RHEUMATIC CURE CO.  
Dept. 60 174 Lake Street, Chicago  
For Sale by Schramm-Johnson, Drugs, "The Never-Substitutors"  
Five (5) Good Stores.

## Purchase of Handsome Home Made by Clifford R. Pearsall



RESIDENCE SITUATED IN HAXTON PLACE.

THE above cut is a picture of the beautiful new home of C. R. Pearsall, in Haxton Place, just purchased from the Keith Realty company.

The consideration is said to have been about \$12,000. The residence is one of the most modern and attractive in the city. It has nine rooms, as well as two baths, and is furnished in handsome hard woods. Mr. Pearsall will add a unique library and will also incorporate many conveniences not usual in houses of this proportion.

during the week several lots in the northeast portion of town, his sales bringing a total of \$16,000. He is with the others in declaring the existence of an improving market, saying that he has never seen a time in the city's history when there was better prospect of steady but firm and substantial growth.

### Farms in Demand.

Burt & Carlquist report sales of two small farms, two building lots, one house and lot and a piece of trackage property. They say that their total sales for the week amounted to \$21,000. There is a steady demand for small acreage plots, they report, little farms of from three to ten acres being sought in considerable numbers. Another of the chief demands is for medium-sized building lots.

Kimball & Richards say that during the week they have sold nearly 100 lots in Southgate park, in which a tile drain system has just been completed, which renders the ground dry for building purposes. They are getting ready to put in cement walks at the park and will immediately begin construction on a thirteen modern brick bungalows. They intend to spend \$30,000 in improvements during this year.

President F. E. McGurra of the Salt Lake Security & Trust company said yesterday that among the sales made by his company during the week was one of a small farm twelve miles from town. It was transferred to an Oklahoma man with whom he has been in correspondence for some time. His client had thoroughly investigated the proposition and had finally concluded to sell his Oklahoma holdings and come to Salt Lake. The price was at \$700 per acre. In addition the firm had disposed of two homes on the north bench. The week had been very satisfactory in all respects, said Mr. McGurra, the prospective business having been increased by the submission of plans for three new apartment houses, all of which will doubtless receive favorable consideration. Mr. McGurra said:

### Business Improves Steadily.

In Salt Lake we are not so much affected by financial and industrial conditions as they exist throughout the remainder of the country. Our partial isolation in a very large degree makes our own prosperity depend upon ourselves. Business is improving steadily here, and I attribute this in great extent to a growing disposition for greater unity among our citizens. This thing of all pulling together has been the source of success with Portland and Los Angeles.

Harmony in spirit and in action on the part of the citizenship generally has a mighty effect on business. Hundreds of thousands of spare money is held by local people. With everybody pushing forward these people are encouraged to let their money out in loans or in investments in realty or buildings. But let a spirit of dissension manifest itself and these same people hold on to their money, out of fear of some fancied disaster that is engendered by this very bickering.

It is a sign of bettering times when a greater number of applications for loans are made, as they have occurred during the past week. This money is wanted for improvements on real estate, for the most part. I hope the good work of boosting for Salt Lake will continue, and that the knocker will find it unprofitable further to pursue his harmful occupation.

### TON OF BOOSTING THROUGH THE ELKS

A ton of literature advertising the resources and advantages of Utah was distributed during the recent excursion of Elks to California, according to the report of the committee on arrangements. The report is most favorable, showing that the seventh annual excursion was not less successful than those given previously. The committee sets forth that nearly 52 per cent of the excursionists were outside residents, who spent considerable time and money in this city just prior to the departure.

### CIVIL SERVICE JOBS OPEN TO AMBITIOUS

The United States civil service commission announces open competitive examinations to be held April 6 for the purpose of enlisting rural mail carriers in the service. The vacancies to be filled are at Sandy, Riverton and other points.

An examination will be held March 26 to establish an eligible register from which to make certification to fill a vacancy in the position of dairy chemist in the dairy division, bureau of animal industry, department of agriculture. The salary paid for this position is \$1800 per year.

### STATE'S NEWSPAPERS TO HELP BOOST UTAH

Definite plans for part of the year's activities were completed at a meeting in the Commercial club yesterday of the joint press committee of the Utah Development league, the Utah Newspaper association and the Utah Press association. Charles R. Mabey presided and those attending were John D. Giles, Carl R. Williams and Joseph E. Caine.

Following out the preliminary plans formulated at last week's session of the joint committee, it was decided to send every newspaper in the state specially prepared articles boosting Utah's resources, advantages and opportunities for publication once each week for six weeks, beginning next Friday.

It was decided to have one entire page, comprising six different articles, made up in plate form. This plate will then be sent to each newspaper and the articles can be run successively, one each week. The first article will feature Utah products week and Utah day, and the other articles will deal with subjects such as civic pride, business rectitude, local patriotism and similar topics.

### EASTERN FINANCIER LIKES UTAH'S "ZION"

Ralph W. Smith, vice president of the National Security company, spent yesterday in town, being the guest of J. R. Moreton, who is general agent for the company in the state of Utah.

Mr. Smith expressed himself with great satisfaction over the vast amount of progress that he could see in the city since his last visit here. He made special admiring mention of the new Walker building in course of construction and complimented Salt Lake on the assurance that the Newhouse hotel would soon be completed. At the Hotel Utah he expressed astonishment at the excellence of the structure and the beauty of its equipment.

The visitor is connected with a number of large financial interests in the east, as director and stockholder, and says that he has prospect for large investment of eastern money in Salt Lake and other parts of the west are very promising. He had a talk with P. J. Moran, who told him that work on his office building would begin this year.

Mr. Smith inspected Mr. Moreton's agency here and pronounced it to be in

## Why I Bought in Douglas Park

### The Doctor Explains

Yester morning on his way down town to his office the Doctor overtook his friend Jones, a prominent business man, and during the general conversation Jones said, "By the way, Doc, I hear that you have bought a piece of ground in Douglas Park and intend to build a home there. Why didn't you buy up near us? We don't like to lose a good neighbor like you." The Doctor turned to his neighbor and said, "Well, Jones, I'll tell you, and what I'm going to say is the truth. I've lived in this town several years in what you know is called the best part. Now, that's all right as far as it goes, but it stops short of my idea of best. I had no kick coming on the neighborhood; you know that, Jones, but lately I made up my mind to invest in a home. I thought the matter of location over very carefully, made an investigation—diagnosed the case, as it were—and it didn't take me ten minutes to decide after comparing notes. The objections to buying in our present neighborhood are these: First, no restrictions to protect your investments. Why, right across from where you live there is a barn and on the corner a grocery store. Within a few feet of my house there are four cheap homes that decrease the value of the few better places, and it will be twenty years before they are torn down, simply because the owners are satisfied with conditions like that. Not me. If I invest five thousand dollars in a home I want it in a location where it will be worth more in years to come, not less; where I and especially my family can breathe the fresh air all the time, not part of the time. To make it short, Jones, Douglas Park met every requirement I asked for—perpetual restrictions as to buildings, insuring a better class of people; close in; high ground; a dandy view; fresh air; beautiful boulevards; all improvements, and walking distance from the University and new High School; good street car service, and last, but not least, low prices for such a beautiful location. 'Yes, me for Douglas Park, Jones, and I'll bet you a Knox you'll follow me before the season is over.'"

Fifty-foot lots in Douglas Park can be obtained for \$650.00 up to \$1200.00, all improvements paid by us. Terms, \$50.00 cash and \$15.00 a month. Telephone for appointment any day, any hour.

Meeks & McCartney  
210-211 Boston Building. Bell 2622.

Hubbard Investment Co.  
66 West Third South. Both phones 17

## METROPOLIS, NEVADA

### Center of the Great Pacific Reclamation Company Project

In the heart of one of the richest and most fertile agricultural districts for both dry and irrigated farming in the intermountain west—the terminal of the new branch railroad of the Southern Pacific from Tulasco, over which freight and passenger trains are now operating daily.

The farm lands of the great acreage adjacent to the town, and the lots in Metropolis are being rapidly taken, the proven possibilities and exceptionally liberal terms being incentives for those who realize the opportunities in this section, considering the comparatively small investment.

At the present time water has been developed by the Pacific Reclamation Company sufficient for irrigating the 8000 acres of land at present offered for sale, and the future plans of the company include the extension of the irrigating system to a much larger area with a corresponding development of water.

The Metropolis Improvement Company has provided every possible modern comfort for the citizens of the town and the settlers of the surrounding country. The \$100,000 hotel in itself is a model of comfort, with electric lights, baths, hot and cold water, steam heat, and a cuisine second to none in the state.

Metropolis offers the investor, builder, merchant and professional man the greatest business opportunities ever offered in a new western farming community, and to those who desire to make a good investment we suggest that they make early application.

Address inquiries to

## The Metropolis Improvement Co.

METROPOLIS, NEVADA, or

712 Newhouse Building, Salt Lake City, Utah

### EXPERT GOES TO LOOK AFTER UTAH EXHIBIT

J. Edward Taylor, the expert horticulturist, who is to have charge of the Utah exhibit at Los Angeles, left here for the coast city last night. Material for the exhibit has gone on before him and is expected to be on the ground when he shall reach Los Angeles. The Pacific Land and Products exposition at which the exhibit is to be made, will begin on March 12 and will run for seven days.

### BOOSTING CAMPAIGN IS BEARING FRUIT

George A. Smith, who is purchasing agent for the Utah-Idaho Sugar company, has just returned from the eastern states. His business activities in the east brought him into position to observe the good effects of the publicity campaign being conducted by the Commercial club, the Utah Development league, the Manufacturers' association, the Women's Home Industry association and the merchants and other individual business men of the state. While away on this trip Mr. Smith placed orders for supplies for this season's work of the sugar company, amounting to a total of more than \$500,000.

Van Camp Pork and Beans per 15c, 20c.

### ACCOUNTS SOLICITED.

National Bank of the Republic  
A thoroughly modern savings department conducted in connection with bank. Safe deposit boxes for rent. Depository.  
Frank Knox, president; James A. Ray, vice president; W. F. Enck and E. A. Culbertson, assistant cashiers. Capital paid in, \$200,000. Interest on time deposits.